

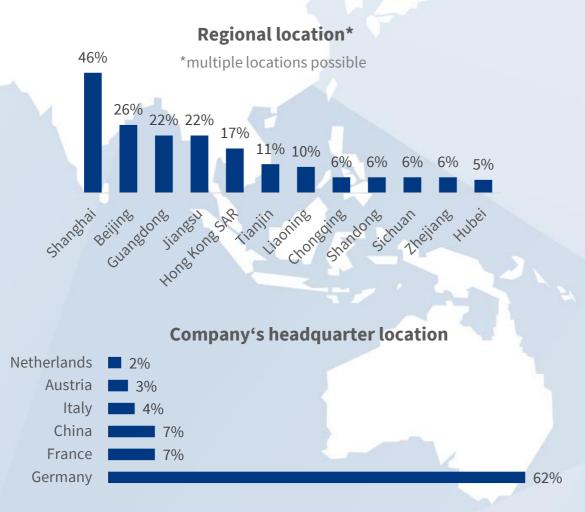
Flash Survey Results | Beijing, 2/27/2020







DEMOGRAPHICS





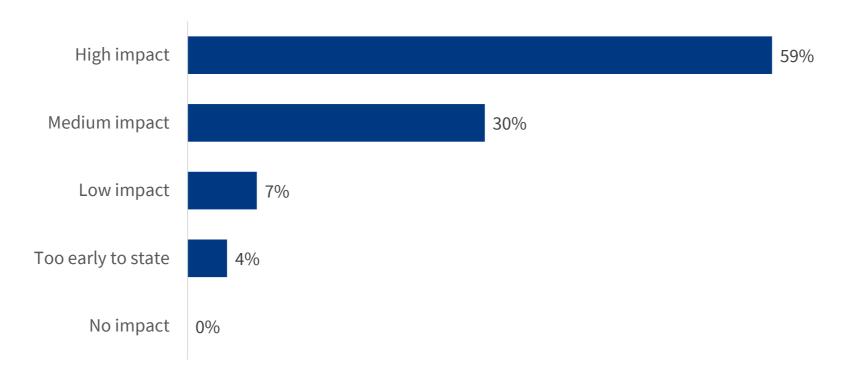






ALL RESPONDENTS ARE IMPACTED, AND THE IMPACTS ARE COMPREHENSIVE AND SEVERE: **CURRENT IMPACT**

Is the novel coronavirus outbreak, and the resulting prevention-and control measures, having any current impact on your business? (n=576)









ALL RESPONDENTS ARE IMPACTED, AND THE IMPACTS ARE COMPREHENSIVE AND SEVERE: **MAIN EFFECTS**

Please specify how your business in China has been affected by the novel coronavirus outbreak so far. (n=574, multiple answers possible)



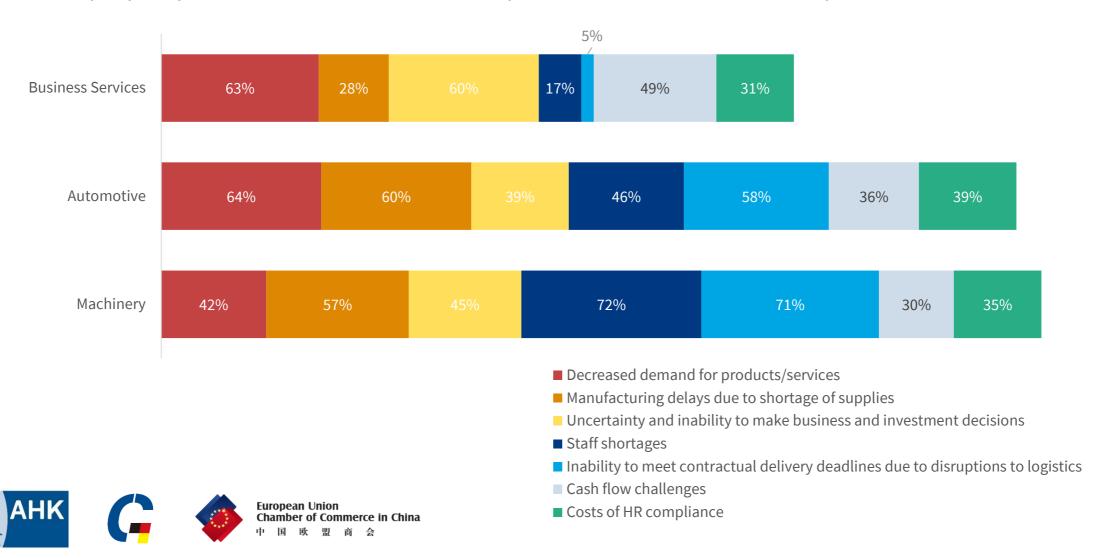






ALL RESPONDENTS ARE IMPACTED, AND THE IMPACTS ARE COMPREHENSIVE AND SEVERE: **MAIN EFFECTS**

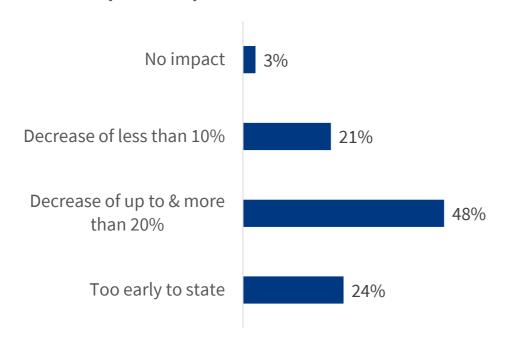
Please specify how your business in China has been affected by the novel coronavirus outbreak so far. (per sector and issue)



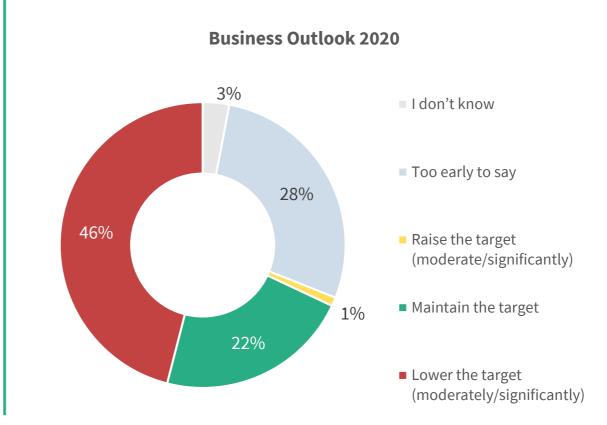
ALL RESPONDENTS ARE IMPACTED, AND THE IMPACTS ARE COMPREHENSIVE AND SEVERE: **BUSINESS REVENUE AND OUTLOOK**

To what extent will the novel coronavirus outbreak and the resulting prevention- and-control measures impact your company's revenue in the first half of 2020? (n=566)





Do you plan to adjust your company's 2020 business performance target? (n=569)





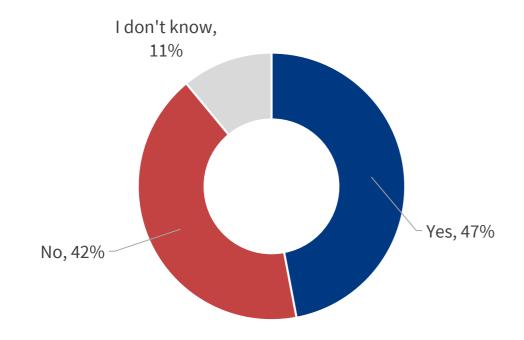




COMPANIES FACE RESTRICTIVE AND LOCALLY DIFFERENT MEASURES THAT HINDER THE RESUMPTION OF BUSINESS:

UNPREDICTABILITY, QUARANTINES, SOME CONDITIONS CAN'T BE MET

Did your company face measures (e.g. additional permits) by local authorities that slow down or hinder a resumption of production? (n=567)









Regional Examples

- (Shanghai) "Warehouse unable to operate normally due to restriction on cross provincial goods movement)"; "Different regulations for employees and transportation in different provinces and cities delays smooth restart. Sometimes it's still unclear. "
- (Beijing) "14 days home-quarantine for Beijing returnees makes domestic duty travel within China a big burden"; "restrictions in getting employees who had left the city to resume work"
- (Guangdong) "Complex approval process, changing guidelines, limited number of people authorized to resume to work"
- (**Jiangsu**) "Main problem is the overall supply chain which is not recovered and this may take a few more weeks as many sub-suppliers have not gotten approval from the authorities to resume work, which leads our organization to 1/3 of capacities as of now."
- (**Jiangsu**) "No clear rules, directives and ad hoc communication, without clear scheduling or decision criteria"

A RETURN TO STABILITY IS URGENTLY DEMANDED, AND SUPPORT MEASURES SHOULD BE ROLLED OUT IMMEDIATELY

STABILITY AND SUPPORT NEEDED

Regarding the novel coronavirus outbreak, what kind of support measures would you like to see introduced by the Chinese Government for your specific business? (n=414, absolute number of entries)

134

Financial support to reduce operational costs (e.g rent reduction, wage compensation, bank loan)

Release of transportation and commuting restrictions

Provision of health protection equipment (e.g. face masks)

97

Corporate tax reductions/ deferment

70 Unified regulations to resume business (less bureaucracy)

Transparent communication from authorities







LONG-TERM SENTIMENT COULD NEVER BE THE SAME AGAIN



The US-China trade war was a wake-up call on over-reliance

The COVID-19 outbreak has reinforced the need to diversify supply chains



Now more than ever, China must boost it's investment allure

An opportunity to realise stated goals of full opening up and a level playing field



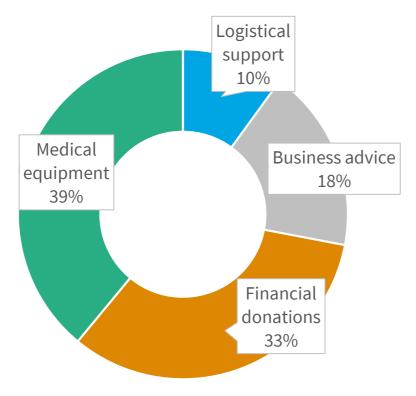




EUROPEAN COMPANIES ASSIST IN FIGHTING THE VIRUS **DONATIONS AND SUPPORT GIVEN**

Is your organisation providing any of the following to support the Chinese Government's efforts to contain the novel coronavirus outbreak?

Companies that donated & supported (n=308)



"

We provided special UV lamps for the newly built hospitals in Wuhan.

"

We donated safety wear and comfort items for frontline medical staff.





